

ISSUED PURSUANT TO REGULATIONS 7 AND 8 OF THE BANKING AND FINANCIAL INSTITUTIONS (DISCLOSURES) REGULATIONS, 2014

		(Amounts in Million Shillings)						
(	CONDENSED STATEMENT OF	GRO	<u> </u>	BANK				
- 1	FINANCIAL POSITION AS AT	Current	Previous					
	BOTH JUNE, 2019	Quarter	Quarter	Quarter	Previous Quarter			
•	50111 00112, 2010	30/06/2019	31/03/2019	30/06/2019	31/03/2019			
		00,00,2010	01/00/2010	00/00/2010	01/00/2010			
Α. Α	ASSETS							
1.	Cash	279,857	270,049	272,465	266,202			
2.	Balances with Bank of Tanzania	633,584	305,865	626,858	288,417			
3	Investment in Government Securities	1,316,573	1,275,064	1,242,976	1,217,569			
4	Balances with Other Banks and financial institutions	309,777	260,700	327,830	278,989			
5	Cheques and items for clearing	21,266	10,016	16,534	8,958			
6	Interbranch float items	0	0	0	0			
7	Bills negotiated	46	46	46	46			
8	Customers Liabilities on acceptances	0	0	0	0			
9	Interbank Loans Receivables	0	0	0	0			
10	Investment in other securities	3,500	3,500	3.500	3,500			
11	Loans, Advances and Overdrafts	3,177,815	3,160,066	3,120,405	3,098,414			
	(Net of Allowances for Probable Losses)	0,177,010	0,100,000	0,120,400	0,000,414			
12	Other Assets	328,125	332,692	317,147	322,082			
13	Equity Investments	7,053	7,106	29,339	29,391			
14	Underwriting accounts	7,000	7,100	29,339	29,391			
15	Property, Plant and Equipment	302,245	307,466	290,089	294,968			
16	TOTAL ASSETS	6,379,842	5,932,571	6,247,190	5,808,535			
10	TOTAL ASSETS	0,379,042	5,932,571	0,247,190	5,000,555			
В.	LIABILITIES							
17	Deposits from other banks and financial institutions	1,870	355	1,870	355			
18	Customer deposits	4,953,103	4,321,059	4,838,509	4,212,832			
19	Cash letters of credit							
20	Special deposits	35,528	34,817	35,528	34,817			
21	Payment orders / transfers payable	5,556	18,043	5,556	18,043			
22	Bankers' cheques and drafts issued	2,008	3,838	821	813			
23 24	Accrued taxes and expenses payable Acceptances outstanding	40,023 0	37,080 0	39,151 0	35,128 0			
25	Interbranch float items	0	0	0	0			
26	Unearned income and other deferred charges	26,760	23,439	25,923	22,990			
27	Other Liabilities	81,470	70,247	83,154	80,043			
28	Borrowings	440,078	632,435	439,822	632,250			
29	TOTAL LIABILITIES	5,586,395	5,141,312	5,470,335	5,037,271			
30	NET ASSETS / (LIABILITIES)	793,447	791,259	776,855	771,264			
C.	SHAREHOLDERS' FUNDS							
31	Paid up share capital	65,296	65,296	65,296	65,296			
32	Capital Reserves	0	0	0	0			
33	Retained earnings	467,525	488,400	452,602	474,426			
34	Profit /(Loss) account	61,084	30,699	63,279	29,757			
35	Others Capital Accounts	199,542	206,864	195,677	201,785			
36	Minority Interest	0	0	0	0			
37	TOTAL SHAREHOLDERS' FUNDS	793,447	791,259	776,855	771,264			
		,	,	.,	,			
38	Contingent Liabilities	1,665,183	724,815	1,650,793	721,549			
39	Non performing loans & advances	308,684	308,902	308,263	308,477			
40	Allowances for probable losses	227,064	215,659	226,476	214,374			
41	Other non performing assets	0	0	0	0			
	Carlot Horr portorning decede							
D.	SELECTED FINANCIAL CONDITION INDICATORS							
(i)	Shareholders Funds to Total assets	12.4%	13.3%	12.4%	13.3%			
(ii)	Non performing loans to Total gross loans	8.69%	8.77%	8.82%	8.92%			
(iii)	Gross Loans and advances to Total deposits	68.9%	78.2%	69.3%	78.7%			
(iv)	Loans and Advances to Total assets	49.8%	53.3%	49.9%	53.3%			
(IV) (V)	Earnings Assets to Total Assets	75.4%	79.2%	75.1%	79.2%			
(v) (vi)	Deposits Growth			14.7%				
. ,	·	14.5% 7.5%	-7.1% -1.7%	7.6%	-7.3% -1.9%			
(vii)	Assets growth	7.5%	-1.7%	7.0%	-1.9%			



## SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 30TH JUNE, 2019

In preparation of the quartely statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements (if there were changes during the quarter, the changes be expalained as per IAS 34 AND IAS 8)

## Signed by:

Mr. Abdulmajid M. Nsekela Mr. Joseph Mahundu Mr. Frederick B. Nshekanabo CEO and Managing Director Ag. Director of Internal Audit Chief Financial Officer

We the undersigned directors attest to the faithful representaion of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with International Finacial Reporting Standards and requirements of the Banking and Financial Intitutions Act, 2016 and they present a true and fair view.

## Signed by:

Mr. Ally H. Laay Mr. Hosea E. Kashimba

Board Chairman Board Member

24th July, 2019

	(Amounts in Million Shillings)							
CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER	GROUP		BANK		GROUP		BANK	
COMPREHENSIVE INCOME FOR THE YEAR ENDED 30TH JUNE,2019	Current Quarter 30/06/2019	Comparative Quarter 30/06/2018	Current Quarter 30/06/2019	Comparative Quarter 30/06/2018	Current Year 30/06/2019	Previous Year 30/06/2018	Current Year 30/06/2019	Previous Year 30/06/2018
1. Interest Income	163,256	139,250	157,197	134,466	315,379	276,881	304,090	268,169
2. Interest expense	(28,246)	(37,168)	(25,892)	(35,183)	(57,597)	(78,563)	(52,993)	(74,998)
3. Net interest income	135,010	102,082	131,305	99,283	257,781	198,318	251,097	193,171
4. Bad debts written off	(05.050)	(00.000)	(05.700)	0	(54.005)	(00.045)	(54.040)	(00 700)
5. Impairment Losses on Loans and Advances	(25,359)	(30,069)	(25,723)	(30,152)	(51,025)	(60,915)	(51,048)	(60,796)
6. Non-Interest Income	59,763	63,110	64,060	59,888	119,965	113,808	121,415	107,996
6.1 Foreign Currency Dealings and Translation Gain / (Loss)	8,956	7,615	8,938	7,372	21,355	14,942	21,301	14,529
6.2 Fees and Commissions	50,027	54,597	47,842	51,715	95,599	97,192	90,603	91,891
6.3 Dividend Income	0	0	6,500	0	0		6,500	0
6.3 Other Operating Income	780	897	780	800	3,011	1,674	3,011	1,577
7. Non-Interest Expense	(126,576)	(107,257)	(121,753)	(101,924)	(240,072)	(207,365)	(231,065)	(193,833)
7.1 Salaries and Benefits	(69,679)	(50,153)	(67,506)	(46,233)	(123,964)	(99,896)	(119,960)	(92,779)
7.2 Fees and Commissions	(7,025)	(4,815)	(6,288)	(6,551)	(13,646)	(7,782)	(12,460)	(6,871)
7.3 Other Operating Expenses	(49,872)	(52,289)	(47,959)	(49,140)	(102,462)	(99,687)	(98,645)	(94,183)
8. Operating Income/(Loss)	42,839	27,867	47,889	27,094	86,649	43,846	90,399	46,538
9 Income tax provision	(12,453)	(8,266)	(14,367)	(8,128)	(25,565)	(14,517)	(27,120)	(13,961)
10 Net Income (Loss ) After Income Tax	30,385	19,600	33,522	18,966	61,084	29,329	63,279	32,577
11 Other Comprehensive Income	(8,406)	(4,977)	(7,036)	(5,100)	(20,694)	21,484	(18,929)	21,244
Translation+Revaluation Reserve+Shares Traded	(8,406)	(4,977)	(7,036)	(5,100)	(20,694)	21,484	(18,929)	21,244
12 Total Comprehensive income/(loss)for the year	21,980	14,624	26,486	13,866	40,390	50,813	44,350	53,821
13 Number of Employees	3,123	3,122	3,011	2.882	3,123	3,122	3.011	2,882
14 Basic Earnings Per Share	11.6	7.5	12.8	7.3	23.39	11.2	24.23	12.5
14 Number of Branches	238	260	235	257	238	260	235	257
SELECTED PERFORMANCE INDICATORS:								
(i)Return on Average Total Assets	2.8%	1.8%	3.2%	1.8%	2.9%	1.4%	3.0%	1.5%
(ii)Return on Average Shareholders' Funds	15.3%	9.9%	17.3%	9.9%	15.4%	7.4%	16.4%	8.5%
(iii)Non interest Expense to Gross Income	65.0%	64.9%	62.3%	64.0%	63.6%	66.4%	62.0%	64.4%
(iv)Net Interest Income to Average Earning Assets	11.3%	9.5%	11.3%	9.4%	10.9%	9.2%	10.9%	9.2%
( )								5.270

		(Amounts in Million Shillings)							
STATEMENT OF CASH FLOW FOR THE YEAR	GROUP		BANK		GRO	UP	В	ANK	
ENDED 30TH JUNE,2019	Current Quarter	Previous Quarter	Current Quarter	Previous Quarter	Current Year Cumulative	Previous Year Cumulative	Current Year Cumulative		
	30/06/2019	31/03/2019	30/06/2019	31/03/2019	30/06/2019	30/06/2018	30/06/2019	30/06/2018	
Cash flow from operating activities:  Net income (Loss)	42,839	43,810	47,889	42,510	86,649	43,846	90,399	46,538	
Adjustment for : - Impairment / Amortization	37,692	37,822	37,500	37,207	- 75,514	86,350	74,707	85,562	
<ul><li>Net change in loans and Advances</li><li>Gain / loss on Sale of Assets</li></ul>	15,584 -	(33,334)	14,878 -	(36,870)	(17,749) -	(113,057) (405)	(21,992)	(96,762) (502)	
<ul> <li>Net change in Deposits</li> <li>Net change in Short/Long Term Negotiable</li> </ul>	634,270	(331,298)	627,903	(335,441)	302,972	41,120	292,462	37,327	
Securities	(56,996)	28,999	8,446	76,067	(27,997)	48,638	84,513	54,015	
<ul><li>Net change in Other Liabilities</li><li>Net change in Other Assets</li></ul>	(12,336) 6,683	26,347 22,285	7,142 2,641	21,790 33	14,011 28,968	184,098 (35,371)	28,932 2,673	176,706 (19,741)	
- Tax paid - Others (specify)	(11,079) -	(11,409)	(10,920)	(11,250)	(22,488)	(22,236)	(22,170)	(21,917)	
Net cash provided ( used ) by operating activities	656,657	(216,777)	735,478	(205,954)	439,880	232,984	529,524	261,226	
Cash flow from investing activities: Dividend Received	_		_		_				
Purchase of Fixed Assets	(19,365)	(14,944)	(18,852)	(14,909)	(34,308)	(42,669)	(33,762)	(42,635)	
Proceeds from Sale of Fixed Assets Purchase of Non - Dealing Securities	-	-	-	-	<del>-</del> -	(92)	- -	(92)	
Proceeds from Sale Non - Dealing Securities Others (Intangible)	(3,056)	(676)	(3,056)	(676)	(3,733)	- (1,817)	(3,733)	(1,728)	
Net cash provided (used ) by investing activities	(22,421)	(15,620)	(21,909)	(15,586)	(38,041)	(44,578)	(37,494)	(44,454)	
Cash flow from financing activities:	(10.454)	(04.015)	(10.454)	(04.015)	(40.700)	(49.604)	(40.760)	(FO OF 4)	
Repayment of Long-term Debt Proceeds from Isuance of Long Term Debt	(18,454) -	(24,315)	(18,454) -	(24,315)	(42,769)	(48,694) -	(42,769) -	(53,854)	
Proceeds from Issuance of Share Capital Payment of Cash Dividends	- (19,825)	(64)	- (19,825)	(64)	- (19,889)	- (12,557)	(19,889)	- (12,557)	
Proceeds from borrowings and subordinated debt Others (Grant received and refund)	(173,903)	197,689	(173,974)	197,504	23,786	- -	23,530	-	
Net Cash Provided (used ) by Financing activities	(212,182)	173,310	(212,253)	173,125	(38,872)	(61,251)	(39,128)	(66,411)	
Cash and Cash Equivalents:									
Net Increase/ (Decrease) in Cash and Cash Equivalent	422,053	(59,087)	501,317	(48,415)	362,966	127,155	452,902	150,360	
Cash and Cash Equivalents at the Beginning of the Quarter / Year	644,563	703,650	642,308	690,723	703,650	1,068,402	690,723	1,047,537	
Cash and Cash Equivalents at the end of the Quarter / Year	1,066,616	644,563	1,143,625	642,308	1,066,616	1,195,557	1,143,625	1,197,897	
the quarter / redi	1,000,010	011,000	1,140,020		in Million Shilli		1,1-10,020	1,101,001	
STATEMENTS OF CHANGES IN EQUITY AS AT									
30TH JUNE,2019	Share Capital	Share Premium	Retained Earnings	Regulatory Reserves		General Provision Reserves	Others	Total	
GROUP									
Current Year - 30th June,2019									
Balance as at the beginning of the year  -As previously reported	65,296	158,314	489,227		-	31,020	29,763	773,620	
-Impact of adopting IFRS 9	65.006	450.044	400.007			24 000	00.760	770.600	
Balance as at the beginning of the year (Restated) Profit for the year	65,296	158,314	<b>489,227</b> 61,084		-	31,020	29,763	773,620 61,084	
Other Comprehensive Income Transactions with owners			-				(20,694)	(20,694)	
Dividend paid			(20,895)					(20,895)	
Regulatory Reserve General Provision Reserve			(972) (166)		972	166	-	-	
Others  Balance as at the end of the current period	65,296	158,314	331 <b>528,609</b>		972	31,186	9,070	331 793,447	
Previous Year - 31st December 2018	55,255	100,014	020,000	•		01,100	0,010	100,141	
Balance as at the beginning of the year	eE 006	150.014	460 404			07.047	10,000	700 460	
-As previously reported Adjustment of opening bal IFRS 9	65,296	158,314	463,424 (30,063)		-	27,217	19,209	733,460 (30,063)	
Deferred tax asset - IAS 39 to IFSR9 transition Other movements/ foreign exchange difference			8,931 (107)					8,931 (107)	
Balance as at the beginning of the year (Restated)	65,296	158,314	442,185		-	27,217	19,209	712,221	
Profit for the year Other Comprehensive Income			64,132				9,922	64,132 9,922	
Transactions with owners			(40.050)					-	
Dividend paid Regulatory Reserve			(13,059)		-			(13,059)	
General Provision Reserve Others			(3,399) (632)			3,803	632	404 0	
Balance as at the end of the previous period	65,296	158,314	489,227		-	31,020	29,763	773,620	
BANK									
Current Year - 30/06/2019									
Balance as at the beginning of the year -As previously reported	65,296	158,314	474,991		-	30,195	24,604	- 753,400	
-Impact of adopting IFRS 9  Balance as at the beginning of the year (Restated)	65,296	158,314	474,991			30,195	24,604	753,400	
Profit for the year	03,290	130,314	63,279		-	30,193	24,004	63,279	
Other Comprehensive Income Transactions with owners							(18,929)	(18,929)	
Dividend paid			(20,895)	_				(20,895)	
Regulatory Reserve General Provision Reserve			(972) (522)	9	972	522		-	
Others  Balance as at the end of the current period	65,296	158,314	515,882	C	972	30,717	- 5,675	776,855	
Previous Year - 31 December 2018	33,230	100,014	010,002		_		0,010	110,000	
Balance as at the beginning of the year	05.000	450.044	440.40.1			26.706	15 105	700 005	
-As previously reported -Impact of adopting IFRS 9	65,296	158,314	442,494 (29,772)			26,796	15,135	708,035 (29,772)	
Deferred tax asset - IAS 39 to IFSR9 transition Other movements			8,931 5					8,931 5	
Balance as at the beginning of the year (Restated)	65,296	158,314	421,658		-	26,796	15,135	687,200	
Profit for the year Other Comprehensive Income			69,588				9,672	69,588 9,672	
Transactions with owners			(40.050)					-	
Dividend paid Regulatory Reserve			(13,059)		-			(13,059)	
General Provision Reserve Others			(3,399) 203			3,399	(203)	-	
Balance as at the end of the previous period	65,296	158,314	474,991		-	30,195	24,604	753,400	